

YOU: Leader. Thinker. Dreamer.

US: Mentors. Team-builders. Financiers.

Accelerate your potential with the Hillman Entrepreneurs Program



Supporting Students. Developing Leaders.



Seeking Tomorrow's Business Leaders

Dream it. Learn it. Do it.
Start here.

The **Hillman Entrepreneurs Program** supports, develops, and graduates ethical leaders who want to energize and **give back** to their local communities in their business pursuits. The program is open to all transferable majors* starting at **Montgomery College** and finishing — with a minor in technology entrepreneurship — at the **University of Maryland**.

Transform your dreams. Into reality.

* All majors available at both Montgomery College and the University of Maryland except for pre-law.

We're dedicated to developing businesses that support communities.

Meet David Hillman



The Hillman Entrepreneurs Program was established in 2006 by David and Suzanne Hillman. Mr. Hillman is the founder of Southern Management Corporation, the largest privately owned residential property management corporation in the mid-Atlantic region.

Under his **vision and leadership**, his company and foundation has created numerous programs that support the communities in which they provide apartment homes.

Through the Hillman Entrepreneurs Program, he and his family remain steadfastly committed to helping **create and graduate entrepreneurial leaders** who will also be positioned to energize the communities in which they live and work with businesses that have a positive economic impact on local economies.

Supporting Students

The Hillman Entrepreneurs Program is designed to help students:

- Develop the skills for identifying and analyzing entrepreneurial opportunities
- Learn through a curriculum focused on entrepreneurship
- Engage with mentors in the business community to help turn dreams into businesses
- Graduate and become successful leaders who give back to their local communities

Developing Leaders

The program seeks to grow the leadership qualities of students who exhibit:

- Interest in starting a business/social venture
- Strong values with an interest in giving back
- Confidence and capability during essay and interview assessments
- Academic competence with the capability to succeed
- Creativity through innovative thinking
- Entrepreneurial spirit



Program Benefits & Opportunities

What it Means to Be a Hillman Entrepreneur at Montgomery College:

- Receive scholarship assistance for two-thirds of the tuition and fees and funds for books
- Have the opportunity for a one-time \$500 merit scholarship
- Receive one-on-one advising and mentoring
- Develop entrepreneurial/leadership skills
- Be part of a group of aspiring entrepreneurs
- Have internship opportunities
- Earn an associate degree from Montgomery College

What it Means to Be a Hillman Entrepreneur at the University of Maryland:

- Receive scholarship assistance for up to 66% of tuition and a \$1,000 merit scholarship
- Earn a bachelor's degree from the University of Maryland

Associate to Bachelor's and Beyond



Academic Courses

Upon completing the academic requirements of the Hillman Entrepreneurs Program, students will earn a minor in technology entrepreneurship at the University of Maryland, College Park. A total of 15 credits accrued in undergraduate courses will be required to complete of the minor. Students will complete one of the required minor courses while attending Montgomery College and complete the final 12 credits at the University of Maryland.

Montgomery College

- ISTD 140: Discovering New Ventures – Foundations of Entrepreneurship
- ISTD 210: Entrepreneurial Opportunity Analysis & Decision-Making in Technology Ventures

ISTD 140 credit will transfer to the University of Maryland as a general elective course, while ISTD 210 will be credited toward the minor in technology entrepreneurship.



Hillman Entrepreneurs by the Numbers

Average Age: **25.5 years old**

Age Range: **18 to 48 years old**

First Generation College Graduate: **63%**

Mentoring & Coaching

On-site Mentors

- Director – Montgomery College
- Director – University of Maryland

Off-site Mentors

- The Hillmans
- Other Entrepreneurs
- Venture Capitalists
- Business Leaders
- Community Leaders

Testimonial

“You have ideas about what you want to do but you don’t always get to realize your dreams. The Hillman Program put me in a position to realize my dreams and aspire to do more. My initial goal was to finish college, but Hillman spurred me to do more. I transferred to the University of Maryland entrepreneurship program where I learned business development and leadership skills. Hillman gave me the skills to start my own business; the University of Maryland gave me the knowledge of where and how I could focus my interest in helping others.”

— Trevor Young
President & CEO,
Tseai Energy

Where Leadership and Community Meet



Scholarship Requirements

- Be actively pursuing their first bachelor's degree
- Be Maryland residents (U.S. citizens, students with permanent residence status, or covered by the DREAM Act)
- Be in a program of study that transfers to the University of Maryland (pre-law not eligible)
- Be committed to additional programmatic and team-building activities outside of class
- Be available for a daytime Hillman credit course each semester
- Demonstrate that they will have completed a minimum of 30 credits by program entry
- Have and maintain a GPA of 2.5 or higher
- Have taken one transferrable math course or be eligible to take a college-level math course during first semester in the program
- Have completed the Free Application for Federal Student Aid (FAFSA)

Application Process

You can apply online at:

www.montgomerycollege.edu/hillmanprogram





Accelerate your potential

APPLY to the Hillman Entrepreneurs Program — supporting and developing aspiring entrepreneurs, leaders and scholars.

EARN an associate and bachelor's degree with a scholarship for up to 2/3 of your tuition, books, and a \$1,000 merit award.

TRANSFER to the University of Maryland's Hillman Entrepreneurs Program.

IMMERSE yourself in a community of entrepreneurial leaders who want to make a difference in the world.

TRANSFORM the lives of people in your local community with the vision we'll help you turn into a reality.

Learn more

240-567-2019

email: hillmanprogram@montgomerycollege.edu

www.montgomerycollege.edu/hillmanprogram

or www.hillman.umd.edu



UNIVERSITY OF
MARYLAND



Montgomery College

endless possibilities

“In business, as in life, if you try you can’t fail.” – David Hillman